

# Partner Marketing

Digital + In-Store Visualizations



# **Digital Placements**

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**Email + Web + Ecommerce** 

### **Email Placement**

### **Email Buyout**

- Full email buyout allows for complete email takeover.
- Supports brand's own imagery as hero creative.
- Selection of up to 12 product skus of brand's choice listed on shop.staterbros.com.
- Scheduling dependent on SBM calendar of events.
- Audience segmentation dependent on SBM calendar of events.
  - 2025 Average open rates: 55%
  - 2025 Average click rates: 1.1%
  - Subscribers: 651k









Klimon Cherry Bomb Dairy Free Frozen Dessert \$4.99

Klimon Morning Brew Dairy Free Frozen Dessert \$4.99





Klimon Sunrise Bang Dairy Free Frozen Dessert \$4.99

Klimon Mint Condition Dairy Free Frozen Dessert \$4.99

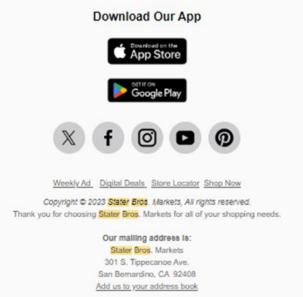


### **Email Placement**

#### **Footer Banner**

- Footer banner placement on the following emails:
  - Weekly Ad (Wednesday's)
  - Weekly Recipe (Thursday's)
  - Blog Email (Sunday's)
- Static image or motion graphic can be supported.
- Footer banner size: 1200 x 400.
  - 2025 Average open rates: 55%
  - 2025 Average click rates: 1.1%
  - Subscribers: 651k





Want to change how you receive these emails? You can <u>update your profile</u> or <u>unsubscribe</u>

This is an automated message - please do not reply directly to this email.

#### Web Hero Ad

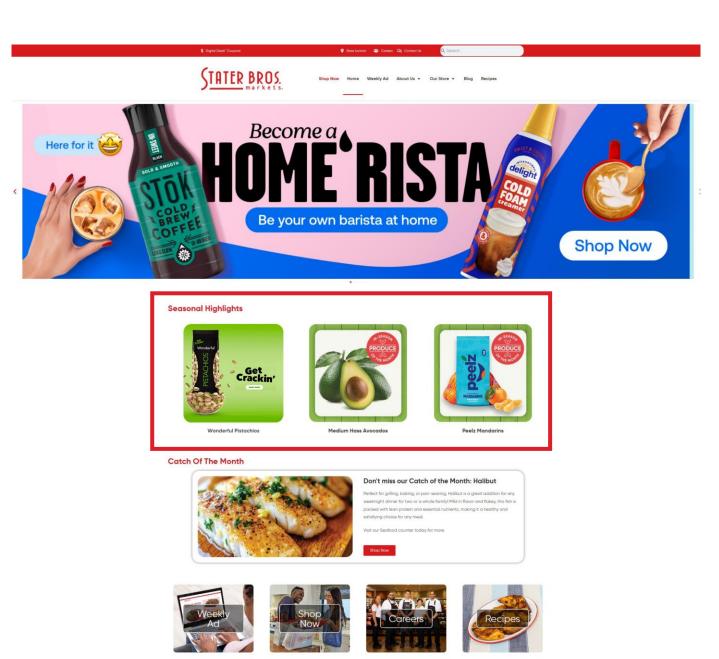
- Exclusive 2-week active feature on staterbros.com. Based on availability.
- Can click to query or a single product data page on shop.staterbros.com.
  - Average clicks: 2000
  - Average users: 1600





#### **Vendor Highlight**

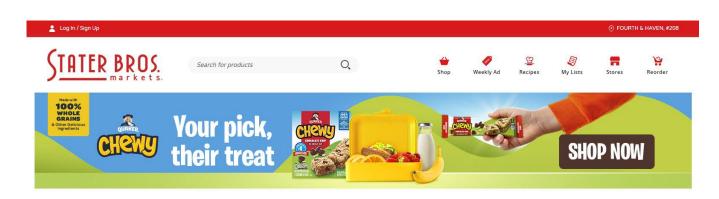
- 2-week active feature on staterbros.com. Based on availability.
- Can click to query or a single product data page on shop.staterbros.com.
  - Average views: 730
  - Average sessions: 126
  - Average adds to cart: 73

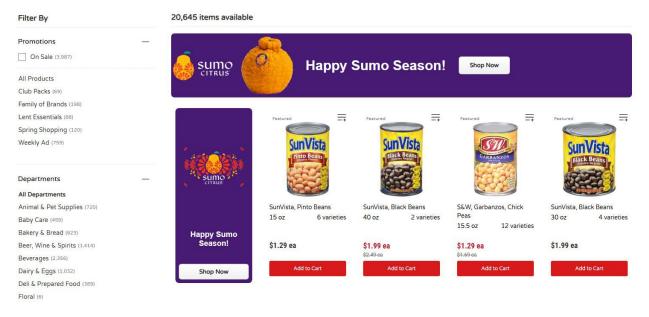




#### **Shop Banner**

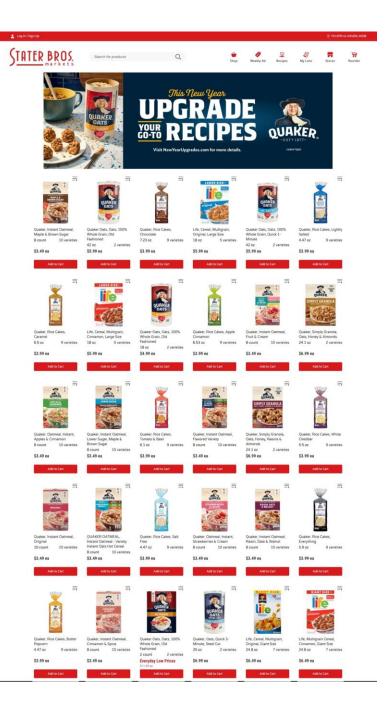
- Exclusive 2-week active feature on shop.staterbros.com. Based on availability.
- Includes shoppable landing page.
- Complimentary Facebook, and Instagram post included with purchase.
  - Average clicks: 235
  - Average users: 125
  - Average purchases: 5





### **Shop Landing Page**

- Shoppable landing page available on shop.staterbros.com.
- Supported with complimentary Facebook and Instagram posts.
- Ability to support multiple skus with carousels of product.
- Partner supported backgrounds are white\*.
  - Average sessions: 1700
  - Average users: 1500
  - Average adds to cart: 10
  - Average items clicked: 100



#### **Shoppable Recipes**

- Shoppable landing page available on shop.staterbros.com/recipes.
  - Visible via navigation on site.
- Can leverage preferred recipe by partner or we can create.
  - Recommendation to use quick & easy solutions.
- Ability to support multiple skus.
- Includes "Add All Ingredients to Cart" button.
  - Average sessions: 1700
  - Average users: 1500
  - Average add to carts: 10
  - Average items clicked: 100



### **Dedicated Blog Page**

- Sponsored blog post that can be supported with own content or can be written with the help of SBM content writers (additional fee).
- Can support owned imagery (static or motion).
- Average: 4-10k monthly page views.



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#### Discover Cold-Pressed Juice From Perricone Farms

September 9, 2024



Cold-pressed juices may seem like another health fad that is trending, but there's so much more to these incredible juices than meets the eyes. Butsting with rich nutrients and vitamins, these juices are here to stay. Come with us as we dive into what makes cold-pressed juices so amazing and all the benefits they possess.

#### What are Cold-Pressed Juices?

Unlike traditional juicing methods that involve high heat and friction, 'cold-pressing' refers to the process of utilizing hydraulic power to separate the fiber of the fruit to extract juice from fruits and vegetables. That process minimizes the oxidation of nutrients, resulting in a juice that is rich in vitamins, minerals, and antioxidants.

Normal juicers involve spinning blades to cut and mash fruits and vegetables to extract juice, but that process creates heat from the friction, which often destroys some of the health benefits of the juice.

By comparison, cold-pressing results in healthier and nutrient-rich juices. Cold-pressed juices are often unpasteurized, further preserving their nutritional value.

#### What are the Benefits of Cold-Pressed Juices?

Cold-pressing juices retains more of the vitamins, enzymes, minerals, and antiaxidants than juices extracted from traditional juicers. This means that cold-pressed juices will have a higher density of nutrients and benefits than regular juices because they are less likely to be exposed to the heat of normal juicers.

### **Digital Only Ad Page**

- Hosted on Stater Bros. Shoppable Weekly Ad page and Flipp app.
- Can support owned imagery (static).
- Contains embedded link that can point to desired location.
- Average: 1.2 million monthly page views.
  - 250k weekly page views





# **Digital Placements**

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**Social Media** 

Updated 4/2025

#### Instagram Reel

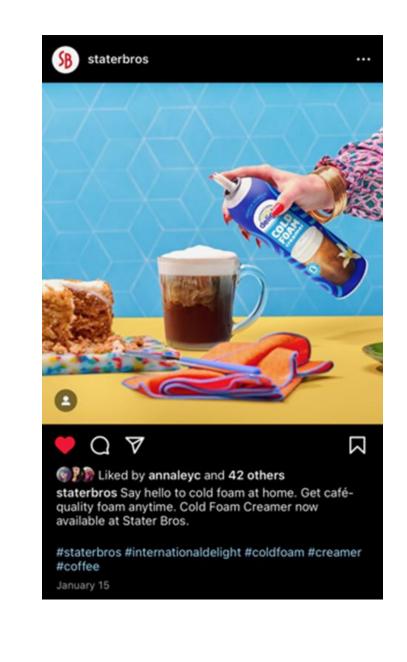
- Original Instagram reel created by our in-house content team that highlights your brand's unique voice and product details.
- Brand can partner with creative direction and supply v/o script.
  - Total Instagram followers: 33.6k
  - Average Social Media Metrics:
    - Video Views: 116k+/mo.
    - Engagement: 4k+/mo.
    - Likes: 2k+/mo.

#### Video Link



#### Instgram Post (In-feed + Stories)

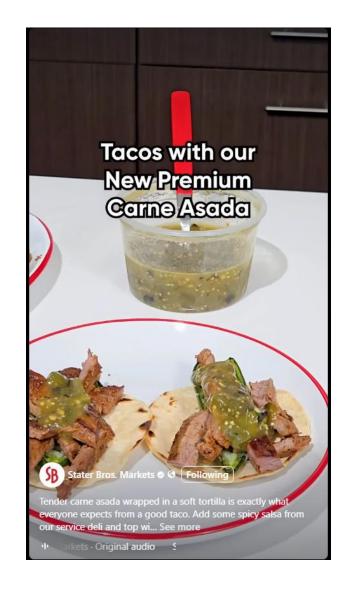
- Static Instagram post leveraging content supplied by brand
  - Partner can also supply own brand's voice for post copy.
  - Total Instagram followers: 33.6k
  - Average Social Media Metrics:
    - Impressions: 93k+/mo.
    - Engagement: 4k+/mo.
    - Likes: 3k+/mo.



#### Facebook Reel

- Original Facebook reel created by our in-house content team that highlights your brand's unique voice and product details.
- Brand can partner with creative direction and supply v/o script.
  - Total Facebook followers: 62k+
  - Average Social Media Metrics:
    - Engagement: 282/mo.
    - Video Views: 17k+/mo.
    - Likes: 211/mo.

#### Video Link





#### Facebook Post (In-feed + Stories)

- Static Facebook post leveraging content supplied by brand
  - Partner can also supply own brand's voice for post copy.
  - Total Facebook followers: 62k+
  - Average Social Media Metrics:
    - Impressions: 168k+/mo.
    - Engagement: 11k+/mo.
    - Likes: 2.9k+/mo.

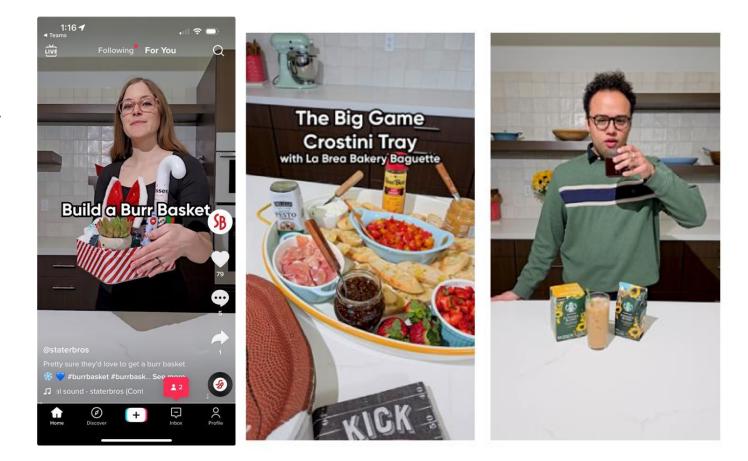


### <u>TikTok Video</u>

- Original TikTok video created by our inhouse content team that highlights your brand's unique voice and product details.
- Brand can partner with creative direction and supply v/o script.

#### • 3 video options:

- Shop with me
- Dedicated recipe video
- Product awareness feature
- Total TikTok followers: 6k
- Average Social Media Metrics:
  - Views: 263k+/mo.
  - Engagement: 2k+/mo.
  - Likes: 1.5k/mo.



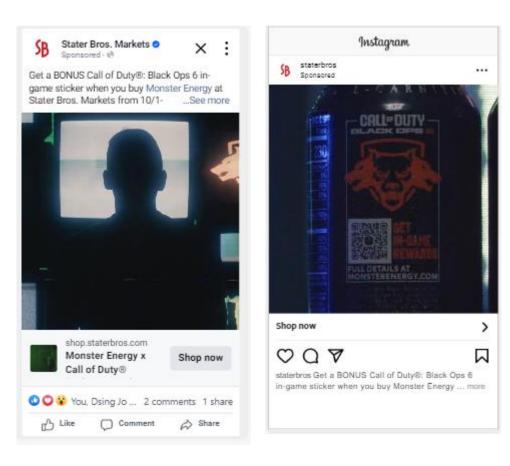
<u>Video Link</u>

<u>Video Link</u>

Video Link

### Meta Ads

- Can support video or static creative
- Metrics vary based on campaign type





### YouTube Shorts

- Total YouTube subscribers: 5k
  - 4k+ avg. views/video

<u>Video Link</u>







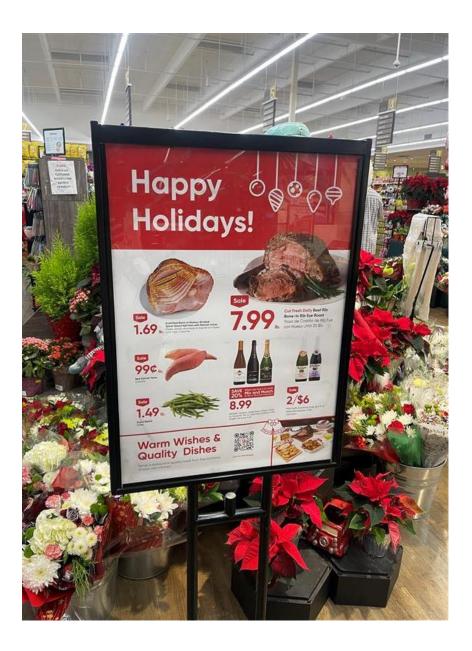
# **In-Store Placements**

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### **In-store Placement**

#### **Theatre Signs**

- Theatre Signs are placed near the Entrances/Exits.
- High visibility Customers pass these signs when shopping in our stores.
- Theatre Signs are great for awareness for contests/new products.



### **In-store Placement**

#### **SharePoint Signs**

- SharePoint Signs are printable signs that stores can use to create awareness and merchandise with.
- We have monthly recipes that stores can use to create end caps/displays with.
- SharePoint Signs are used at the store's discretion.



### **In-store Placement**

#### **Onsite Activations**

- Ability to have an in store or parking Lot event(s).
- Lead Time: 6 Weeks (4 weeks for simple activations ex. Radio Remote, Sampling, etc.)
- Example of events we have done in the past: Meet & Greet Events, Sampling Events, Culinary Experience Class, Radio Remotes.

